

A CAREER IN REAL ESTATE *with*



If you are considering a career in real estate, we would like to give you all the facts before you make a decision. A change in career is an important decision and we feel it should be treated as such.

To determine if our agency would suit you we would appreciate knowing a few important points about you and your expectations of a career in real estate.

Answering these questions or commenting on each point should be done at your discretion. If you wish to include extra information please do so.

Thank you!

Name:	_____
Address:	_____ _____ _____
Telephone: (h)	_____
(w)	_____
(m)	_____
Email:	_____

1. How did you hear about our agency?

2. Have you had any Real Estate Sales Experience? If so, please give details.

3. Have you had any dealings with Real Estate Agents?

4. Why does a real estate career attract you?

5. What are you expecting from a career in real estate?

6. Who lives in the same household as you?

7. Do they support you in your desire to enter real estate?

8. How do you feel about working weekends?

9. With whom are you currently working?

10. How long have you been there?

11. What is the longest time you have ever been with one company?

12. What is your present annual income?

13. Do you have an amount of income you would like to earn annually?

14. What is the greatest career achievement of your life?

15. Do you have any educational qualifications?

16. Do you have any criminal convictions recorded against you?

17. What sort of person are you. How would you describe yourself?

18. What is the greatest personal achievement of your life?

19. Are you a person that enjoys being part of a team or do you prefer to work independently?

20. At what times of the day would you be most effective? (are you a morning or day person?)

21. Do you own or are you buying your own home?

22. What books have you read in the last year?

23. What hobbies do you have?

24. Do you speak any other languages besides English?

25. Have you traveled extensively?

26. What type of car do you have?

27. Are you a happy person?

28. What makes you happy?

29. How do you think the real estate industry could be improved?

30. Are there any other matters you wish to put forward that you think will be helpful with your application? (Please attach copies of references, etc.)

31. You will need your own car and a current driver license. Please attach a photocopy of your current drivers license.